

STEPS TO TAKE TO BUY A NEW HOME

1. CONTACT ME! We will **discuss my compensation of 2.75%** and figure out our first steps. Remember it's possible that the seller may pay some or all of that fee.
2. After we get you prequalified with a lender, then it's TIME TO SEE SOME HOUSES!!!
3. Ready to Make an offer? Is this a buyers market? Sellers market? How does this compare to other homes in the area? What are the days on market? These are questions I will provide to help you to make the most competitive offer possible.
4. We have a deal! At this stage it's time to order the inspection (**if applicable from \$500-\$1000**) Also, this is where you pay earnest money (**1% - 2% of sales price**). The earnest money charge comes off of your down payment at closing.
5. Inspection is done. Your lender may ask for **\$550.00 - \$750.00** to pay for the appraiser upfront. Also as part of the transaction, it will come with a **\$599 Broker Admin Fee that's** added to your closing totals.
6. Closing day! **Make sure you bring your i.d. and a checkbook. You will pay closing costs and the rest of your down payment and away you go!**

*All homes are different. Also Items in **YELLOW** are items the buyer may be charged for*

That wasn't that hard now was it? Just know that your real estate agent will be with you every step of the way. Why would you do this alone?

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